

# SEMINAR PROGRAM Goshen, IN

Saturday, February 24, 2018



**8:00 – 8:30 AM** REGISTRATION, COFFEE, AND SEATING

**8:30 – 8:45 AM** WELCOME AND SEMINAR DETAILS

**8:45 – 9:30 AM** GENERAL SESSION

## **Business as Mission – Gary Miller**

Of course, God intends that our businesses provide income for our families and employees. But how much thought have you given to the great potential, within your business, to reach out to the world? This session will explore ways that a business owner can intentionally use his business as a platform to demonstrate kingdom Christianity to the public.

**9:30 – 9:45 AM** STEWARDSHIP RESOURCES UPDATE

**9:45 – 10:05 AM** BREAK

**10:05 – 10:55 AM** BREAKOUT SESSIONS

## **Effective Business Communication Principles – Gary Garber**

Communication is the connection that allows thoughts, emotions, ideas, and influences to flow to each other. Are principles of business communication different than communication at church, home, or with friends? Are we born with the ability to communicate or can it be learned? This session will explore the basic principles to be mindful of regardless of how you communicate.

## **Owning Your Own Business—A Universal Dream – Richard Shank**

Owning a business is a popular goal. But most business ventures fail within a few years. If you are thinking of taking the plunge, or have started and are struggling, learn solid steps to avoid failure and to achieve success.

**10:55 – 11:10 AM** BREAK

**11:10 – 12:00 PM** GENERAL SESSION

## **Business and Brotherhood—Rethinking the Relationship – Gary Miller**

Many feel that the local church should have little involvement in a believer's business. Just let business be business and keep it separate from the brotherhood. But is this correct? Should the local church have no input into decisions regarding business debt, size, or operations? Or is it possible we should revisit the purpose of both our businesses and churches, and reconsider the relationship between them?

**12:00 – 12:15 PM** ANABAPTIST FINANCIAL/ANABAPTIST FOUNDATION UPDATE

**12:15 – 1:30 PM** LUNCH

**1:30 – 2:20 PM** BREAKOUT SESSIONS

## **Basic Principles of Mediation and Conflict Resolution – Tyler Hochstetler**

Conflicts will arise, but are you prepared to respond? The Anabaptist faith teaches us to respond peacefully when in conflict with our enemies. However, the daily challenge of working with employees, employers, partners, customers, and government authorities can test our core principles. This session provides training on conflict prevention and conflict resolution. It addresses how to resolve the everyday conflicts that emerge in the office, on the production floor, or on the job site.

## **Fair Negotiating for the Common Good – Leonard Meador**

As believers in Jesus Christ, we as businessmen are called to a higher level in our negotiations. Seeking to esteem others better than ourselves is the proper attitude to arriving at a win-win solution. Learn how the PAUSE principle is used in negotiating God's way. Successful negotiating requires patience, communication, listening and being reasonable.

**2:20 – 2:35 PM** BREAK

**2:35 – 3:25 PM** BREAKOUT SESSIONS

## **Effective Business Communication Methods – Gary Garber**

Building on communication principles, we will learn to communicate effectively in daily business situations. Which methods work best for individuals, small groups or larger groups? How do methods change as your organization grows? How do you properly communicate in difficult situations? This session will discuss practical tips for both leaders and employees to maintain a Godly connection with others in the workplace.

## **Advanced Conflict Resolution and Third-party Intervention – Wayne Wengerd**

Sometimes conflicts escalate due to large monetary gain or loss, power struggles in business, deep interpersonal conflicts, or failure to handle conflicts in the early stages. Matthew 18 provides direction for advanced conflict resolution, and it includes third party intervention. This session provides training for employers, committees, and anyone who desires to solve advanced conflicts. Learn how to step into the fray and be a peacemaker when the stakes are high.

**3:25 – 3:40 PM** BREAK

**3:40 – 4:30 PM** BREAKOUT SESSIONS

## **Leading Meetings and Discussions – Leonard Meador**

Business meetings are essential to making quality decisions. Effective meetings should glean insights, cut through confusion and empower people to accomplish their tasks. Good discussions create a vision for the path ahead and creative solutions to complex problems. Learn 8 ways to foster, encourage and lead better meetings.

## **Anabaptist Business and the Law – Tyler Hochstetler**

The Anabaptist community has thrived in business for generations, but it has been historically underrepresented in legal matters. Attorneys can offer a valuable contribution to protecting your business. When a business is threatened with a lawsuit or audit, it is important to maintain a Christian testimony. Living in harmony with our governing authorities is an important part of our faith, and this topic will provide some practical advice on how to be "legal" in our businesses.

You are invited to attend an

Anabaptist Financial  
**BUSINESS SEMINAR**

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## SPEAKERS

**Gary Miller**—Caldwell, ID  
*Salt Program, Christian Aid Ministries*

**Gary Garber**—Eaton, OH  
*Garber Electrical Contractors; AF Business Advisor*

**Richard Shank**—Hagerstown, MD  
*Life-time Business Administrator; AF Business Advisor*

**Leonard Meador**—Rossville, IN  
*Business Management Consultant, AF Business Advisor*

**Tyler Hochstetler, Esq.**—Madison, VA  
*AF Staff Attorney*

**Wayne Wengerd**—Dalton, OH  
*Pioneer Equipment; AF Business Advisor*

## SEMINAR LOCATION AND DATE:

**Saturday, February 24, 2018**

**Clinton Frame Church**

63846 CR 35

Goshen, IN 46528

## Registration Form Goshen Business Seminar

*Please list each person so we can prepare name tags.  
Attach an additional sheet if needed.*

Name(s) \_\_\_\_\_

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Company \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

### Contact Directory

☐ Check this box if you would like your contact information added to the contact directory that is printed into the seminar handout. You may also provide a brief description of the goods and services that you provide. (maximum 15 words) Note: For printing purposes we must have your registration by February 9.

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----- Cut out or copy this form, and mail to the Stewardship Resources address given below. -----

### Please include payment with your registration

If registered on or before February 9th, 2018, \$74.00 for the first person. Additional attendees from the same family or business, \$64.00.

If registered after February 9th, \$84.00 for the first person. Additional attendees from the same family or business, \$74.00.

### Please make your check payable to Stewardship Resources.

You may also register online at [afweb.org/register](http://afweb.org/register)

Return registration to:



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