

# BUSINESS SEMINAR PROGRAM

Tuesday, October 23, 2018 — Halsey, OR



**8:00 – 8:30 AM** REGISTRATION, COFFEE, AND SEATING

**8:30 – 8:45 AM** WELCOME AND SEMINAR DETAILS

**8:45 – 9:30 AM** GENERAL SESSION

## **Business as Mission | Jason Schrock**

A Christian in business has many opportunities to apply Biblical fundamentals that run counter to the prevailing “worldly wisdom” of generally accepted business practices. Our businesses are an extension of our walk with God under the leadership of our Lord Jesus Christ. How the principles of the golden rule, nonresistance, the unequal yoke, and integrity are lived out in daily business will have either a positive or negative impact on our employees, suppliers, customers, and the local community.

**9:30 – 9:45 AM** STEWARDSHIP RESOURCES UPDATE

**9:45 – 10:05 AM** BREAK

**10:05 – 10:55 AM** GENERAL SESSION

## **How Our Values Impact Business Decisions | Nolan Bechtel**

Our values shape our goals and our goals drive our businesses. For values to be conveyed effectively, they must be defined in the minds of leaders and then demonstrated for others to follow. Come join this session to learn how our Anabaptist values set our businesses apart and enable us to demonstrate Kingdom principles through our daily work opportunities.

**10:55 – 11:45 AM** GENERAL SESSION

## **Synergy in the Christian Business | Wyatt Pegg**

In the dynamics and demands of Christian business there is a continual challenge of maintaining a unified vision and true purpose with Christ as the central figure. It is of utmost importance that the employees and employers work together so that the primary vision and purpose of a company can be fulfilled. Human nature and the fallen world work contrary to the important concept of synergistic organization and collaborative relationships in business.

**11:45 – 12:00 PM** ANABAPTIST FINANCIAL/ANABAPTIST FOUNDATION UPDATE

**12:00 – 1:15 PM** LUNCH

**1:15 – 2:05 PM** BREAKOUT SESSIONS

## **Leading Effective Meetings and Discussions | Leonard Meador**

Business meetings are essential to making quality decisions. Effective meetings should provide insight, cut through confusion, and empower people to accomplish their tasks. Good discussion creates vision for the path ahead and creative solutions for complex problems. Learn practical ways to foster, encourage, and lead better meetings.

## **The Importance of Business Planning | Larry Troyer**

Every business needs a plan! While this is a given for startups, many established businesses are missing the opportunity to raise the bar. You can plan, prioritize, and manage proactively, or you can let your business react to events. In this session we will focus on the key areas and reasons to have a business plan, along with how to integrate the plan into the day-to-day realities of work.

**2:05 – 2:20 PM** BREAK

**2:20 – 3:10 PM** BREAKOUT SESSIONS

## **Fair Negotiating for the Common Good | Leonard Meador**

As believers in Christ, we as businessmen are called to a higher level in our negotiations. Seeking to esteem others better than ourselves is the proper attitude to arriving at a win-win solution. Learn how the pause principle is used in negotiating God’s way. Successful negotiating requires patience, communication, listening, and being reasonable.

## **What Do the Numbers Mean? | Larry Troyer**

Financial Statements are the report card of your business. Understanding what the numbers represent and where they come from are essential to analyzing and improving your financial position. Discover how to use a financial statement to make informed and effective business decisions that impact your bottom line positively.

**3:10 – 3:25 PM** BREAK

**3:25 – 4:25 PM** GENERAL SESSION (12-minute mini topics)

## **Growing Your People**

One of the most important and difficult tasks of business is developing people. Every employer wants employees of good character and high competency, but employees don’t automatically develop into high performing people. In this session, five employers will share their wisdom in how to grow your people.

**Know Your People | Phil Kauffman**

**Develop Your People | Leland Zehr**

**Empower Your People | Dan Weaver**

**Inspire Your People | Karl Birky**

**Love Your People | Jake Kropf**

You are invited to attend an

Anabaptist Financial

# BUSINESS SEMINAR

LEARN · CONNECT · NETWORK

## SPEAKERS

**Jason Schrock**—Halsey, OR  
*Co-owner of Smith Seed*

**Nolan Bechtel**—Estacada, OR  
*Owner of Metallion Industries, Inc.*

**Wyatt Pegg**—Dallas, OR  
*Owner of Western Interlock*

**Leonard Meador**—Rossville, IN  
*Business Management Consultant, AF Business Advisor*

**Larry Troyer**—Sugar creek, OH  
*CFO of ProVia, AF Business Advisor*

**Phil Kauffman**—Madras, OR  
*Owner of Blackstone Construction*

**Leland Zehr**—Halsey, OR  
*Owner of Zehr Construction*

**Dan Weaver**—Halsey, OR  
*Sales Manager at Smith Seed*

**Karl Birky**—Great Falls, MT  
*Owner of KIB Homes*

**Jake Kropf**—Halsey, OR  
*Owner of J & J Farming*

### SEMINAR LOCATION AND DATE:

**Tuesday, October 23, 2018**

**Halsey Mennonite Church**

910 E 1st Street  
Halsey, OR 97348

### Registration Form OR Business Seminar

*Please list each person so we can prepare name tags.  
Attach an additional sheet if needed.*

Name(s) \_\_\_\_\_

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\_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

#### Contact Directory

☐ Check this box if you would like your contact information added to the contact directory that is printed into the seminar handout. You may also provide a brief description of the goods and services that you provide (maximum 15 words).

Note: For printing purposes we must have your registration by October 9.

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## BUSINESS PLANNING ONE-DAY WORKSHOP

*Halsey, Oregon | October 24, 2018*  
(day following the business seminar)

Receive in-depth learning, interaction with instructors, and tools to apply business planning to your specific business.

*Cut out or copy this form, and mail to the Stewardship Resources address given below.*

#### Please include payment with your registration.

If registered on or before October 9, \$89 for the first person.  
Additional attendees \$79 if from the same family or business.

If registered after October 9, first person \$99. Additional persons  
\$89 if from the same family or business.

To register online, visit [afweb.org/register](http://afweb.org/register)

If registering by mail, return this form with a check payable to:



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