



1245 Old Route 15
New Columbia, PA 17856

* * Address service requested * *

Register Today!

Return the enclosed
form or register online at
afweb.org/register or
seminars@afweb.org

Anabaptist Financial presents business seminars from an Anabaptist perspective. Our seminars help you develop operational skills, implement best practices, work together in harmonious relationships and plan for the next generation. Join us for a unique opportunity to:

- **Hear sound teaching** – that integrates Biblical values and spiritual truth with practical business counsel.
- **Advance your business education** – by attending year after year. Our systematic coverage of all aspects of business leads to well-rounded business training. Each year focuses on different areas of business operations and management.
- **Invest your time well** – by setting aside the tasks of one day to focus on your long-term business development. Time invested in personal growth has good returns.
- **Energize your vision** – with renewed inspiration for personal growth and renewed purpose in your business life.
- **Gain Kingdom focus** – by learning and growing in Kingdom-focused business theory and practice. Learn how others live out the Sermon on the Mount in daily business life.
- **Interact with other Anabaptist businessmen** – from our own circles who share their business experience. Gain insights and connections that you will not find at secular or non-Anabaptist seminars.

Anabaptist Financial's business seminars are not only for business owners, partners, and families. Anyone who provides products and services and interacts with the public will benefit. From beginners to old pros, everyone is welcome.

You are invited to attend an

— Anabaptist Financial —

BUSINESS SEMINAR

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Seminar Information

Seminar Fee: If registered on or before February 28, \$89.00 for the first person. Additional attendees \$79.00, if from the same family or business. If registered after February 28, \$99.00 for the first person. Additional attendees \$89.00, if from the same family or business.

In consideration of other attendees, no babies or young children, please. Registration covers lunch, facility, and other expenses. For more seminar information or if you need special accommodations due to a handicap or special diet, call 800-653-9817, ext. 214.

Pick up your pre-printed name badges as you arrive.

All are welcome — business owners, spouses, key employees, and other interested persons.

Please tell your friends and business associates about this seminar.

Phone or email our office for extra programs:
800-653-9817, ext. 214 or seminars@afweb.org

Seating is limited, so early registration is recommended. Registration will be accepted at the door, as long as seating is available.

Speakers

Ray R. Troyer—Millersburg, OH
Hiland Wood Products

Dwight Kratzer—Millersburg, OH
Walnut Creek Planing

Myron Miller—Shipshewana, IN
VP General Manager, CCI-Finish Works

Leonard Meador—Rossville, IN
Business Management Consultant

Daniel A Troyer—Millersburg, OH
Partner, Holmes Power Equipment

Larry Troyer—Sugarcreek, OH
CFO, ProVia



LEARN · CONNECT · NETWORK

SEMINAR LOCATION AND DATE:

March 14, 2017

Heritage Community Center

3558 US Route 62

Millersburg, Ohio 44654

Between Berlin and Winesburg on US 62

 **Anabaptist
Financial**
Stewardship Connections with Integrity

PSRT FIRST CLASS
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SEMINAR PROGRAM Millersburg, OH

Tuesday, March 14, 2017

8:30 – 8:45 AM WELCOME AND SEMINAR DETAILS

8:45 – 9:35 AM GENERAL SESSION

Leading with Love – Ray R. Troyer

Good shepherds love their sheep and lead them to green pastures and clear water. Leading with love touches the hearts of employees and calls forth a response of trust and energy that yields outstanding business performance. Love-based leadership really means influencing people from the premise of mutual love rather than lording it over people with oppressive authority.

9:35 – 9:45 AM STEWARDSHIP RESOURCES UPDATE

9:45 – 10:05 AM BREAK

10:05 – 10:55 AM GENERAL SESSION

Values Driven Leadership – Dwight Kratzer

Values-driven leadership is based on core principles and ideals of the business. Values must be identified, defined and held high in order for people to follow. Leaders must show how actions flow from held values. They must model the way for others and set an example for others to follow. Leaders must walk the talk. Learn how to rally your people to embrace core values and reward them accordingly.

10:55 – 11:10 AM BREAK

11:10 – 12:00 AM GENERAL SESSION

Visionary Leadership – Myron Miller

Visionary leaders lead from the front and cast a vision for the future. They inspire purpose and show how meaning is embedded in work. Leading with vision is the ability to influence and guide others by providing a compelling picture of a preferable future. Learn how to show and communicate that people’s work and interests can be realized by enlisting in a common vision.

12:00 – 12:15 PM ANABAPTIST FINANCIAL/FOUNDATION UPDATE

12:15 – 1:35 PM LUNCH

1:35 – 2:25 PM BREAKOUT SESSIONS

Service Management – Leonard Meador

Service management is the management and control of producing quality services to customers. It is important to define the service, ensure services are delivered to customer requirements, and to manage the service life cycle. In this session, you will learn the core elements of service management and how to develop service processes that consistently satisfy the customer and keep them coming back for more.

Strategic Leadership – Myron Miller

Strategic leaders start with what is known and strategically think through how things could unfold. They use well-rounded research, gather the facts and solicit feedback to build a plan. Strategic leaders set challenging goals and break down goals into clear achievable tasks, gauging action and re-adjusting as new insight occurs. This session will help you become a strategic leader and lead with intentionality and good planning.

2:25 – 2:40 PM BREAK

2:40 – 3:30 PM BREAKOUT SESSIONS

Building Customer Relations – Daniel A. Troyer

The service you provide should be to honor Christ and build trust in your customers. You can sell anything to anyone once but the quality of your customer service will determine whether they return. In this session we will explore the key ingredients that contribute to forming a relationship of trust and loyalty through top-notch customer service. When done well, great customer service produces financial value for your customers and fosters solid loyalty.

Building Operational Systems – Leonard Meador

Operational systems are the key to efficiency and growth. A common denominator of successful businesses lies in their ability to perform tasks in the same way every day regardless of who does the work. In other words, well-designed systems produce a quality process that consistently yields predictable products and services. In this session, you will learn why systems are important, but more importantly you will learn how to build operational systems.

3:30 – 3:45 PM BREAK

3:45 – 4:35 PM GENERAL SESSION

Leading with Humility – Larry Troyer

“God resists the proud but gives grace to the humble”. Humility is not bashful and shy. Instead, humble leaders reach out and invite feedback. They are willing to get their hands dirty and solve problems by eliminating barriers and blazing a trail so others can succeed. They acknowledge their limits, admit weaknesses and can readily admit mistakes. Come and learn how to be meek and lowly of heart as well as an effective business leader.

4:40 PM CLOSING

Amish Transport Services for AF Business Seminar

Please call any of the phone numbers listed below for transportation to the seminar. Call to make arrangements by March 7th. Vans are scheduled to pick up and deliver individuals to the seminar in Berlin, OH by 8:00 am. When making arrangements, provide name, address, and contact phone number. Individuals will pay drivers directly for transportation rendered.

WAYNE COUNTY - Dan Schlabach:

Schlabach Engine - Apple Creek, OH 330-698-0229

GEAUGA COUNTY - Mervin Miller:

Marsh Valley Forest Products - Middlefield, OH 440-632-1889

SEMINAR LOCATION AND DATE:

Tuesday, March 14, 2017

Heritage Community Center

3558 US Route 62

Millersburg, Ohio 44654

Between Berlin and Winesburg on US 62

Registration Form Millersburg, OH

Cut out or copy this form, and mail to the Stewardship Resources address given below.

Please include payment with your registration

If registered on or before February 28, \$89.00 for the first person. Additional attendees \$79.00, if from the same family or business.

If registered after February 28, \$99.00 for the first person. Additional attendees \$89.00, if from the same family or business.

Please make your check payable to Stewardship Resources.

****NOTE:** We do not accept credit card payments.

You may also register online at afweb.org/register

Return registration to:



1245 Old Route 15
New Columbia, PA 17856
seminars@afweb.org
800-653-9817, ext. 214 (phone)
866-230-6253 (fax)

Please list each person so we can prepare name tags.

Attach an additional sheet if needed.

Name(s)	
Company	
Address	
Phone	
Email	

Contact Directory

☐ Check this box if you would like your contact information added to the contact directory that is printed into the seminar handout. You may also provide a brief description of the goods and services that you provide. (maximum 15 words) Note: For printing purposes we must have your registration by February 28.